



HUATAI INSURANCE AGENCY &  
CONSULTANT SERVICE LTD.

## Service Profile

### About Signing the Ship Pollution Response Agreement with MSA Approved SPROs

#### What We Can Do:

- Provide a full picture of the approved SPROs with appropriate level needed for your ships' entry into and operation at a Chinese port, including their identity, qualification status, retainer fee rates, response tariff, agreement wording they can accept, etc., for your consideration and choice;
- Negotiate with the SPRO where necessary on fee rates and agreement wordings;
- Sign the agreement on your behalf upon your instruction and in line with your authorization as specified in the Letter of Authorization executed in the wording of IG LOA dated 6 December 2011;
- Handle payment of retainer fee at the agreed rates to the SPRO;
- Fulfill your other obligations under the agreement such as informing ship's movement to SPRO;
- Handle renewal, extension or termination of the agreement upon instruction.

#### How We Will Do It:

- Always take care of your best interests;
- Always strictly act within your authorization and follow your instruction;
- Always be available at emergency mobiles and ready to assist 24/7 for problems at all Chinese ports;
- Always work with efficiency, effective and sense of responsibility.

#### What We Have:

- Extensive local network whose service can cover all Chinese ports, big and small;
- Well-tested professional team with rich experiences in handling oil spill claims as listed P&I correspondent for twelve IG Clubs;
- In-depth knowledge about local situation and practice, including SPROs, MSA, etc;
- Ability to negotiate with SPROs both on fee rates and agreement wordings and communicate with MSA as and when necessary thanks to our many years' practice;
- An online database (building completed by end of 2011) of SPROs' full information together with their performance record at various Chinese ports, which is made available to our clients, each of whom will be given an exclusive code and password for access to the information in the database as well as its own account record of the costs they have paid to the SPROs of their each vessel and on each voyage.

#### How We Charge:

Our service fee is charged on a lump sum basis separate from SPRO costs at following rates:

1) USD 400 per Agreement

or

2) USD 2,500 for the whole fleet annually, however many your ships are and however ports your ships call.

As to retainer fees charged by SPROs, we will negotiate to obtain the most favorable fee rate available for you and keep a clear record of every penny you pay to the SPROs.

#### How to Contact Us:

Tel: 86 10 6657 6587 Fax: 86 10 6657 6501 Email: [spro.bj@huatai-serv.com](mailto:spro.bj@huatai-serv.com)

Contact Person: Shan Hong Mobile: 86 138011 87853 He Miao Mobile: 86 138010 98591

Formatted: Highlight