



STEAMSHIP MUTUAL

To the Members

March 2012

Dear Sirs,

Video Training Programmes

The Managers continue to work with Videotel Marine International in the development and production of on-board training DVDs, computer based training materials, and associated workbooks. This work with Videotel is an extremely important element of the Club's loss prevention programme. Its objective is to make high quality training materials available to crewmembers on-board Members' ships to supplement their shore-based training and experience, and thereby improve the prospect of avoiding incidents that would otherwise be capable of generating significant P&I claims.

The following new programmes have recently been completed:

Leadership and Team Working Skills

This is a series of seven programmes that updates and replaces the extremely successful Bridge Procedures and Bridge Resource Management series which were the very first programmes the Managers produced with Videotel almost 20 years ago.

Dangerous and Difficult Bulk Cargoes – Minerals and Man-Made Derivatives

This programme has topical relevance to some of the well-publicised difficulties that have arisen recently in relation to cargoes such as iron-ore fines and nickel ore.

Full details of these programmes can be found on the Club's website using the following links:

<http://www.simsl.com/LeadershipTeamWorkingSkills.pdf>

<http://www.simsl.com/DangerousDifficultBulkCargo.pdf>

As in the case of earlier productions, Members of the Association are entitled to concessionary rates allowing a 20% discount from the standard price for the rental of these materials. Full details on pricing and how to place orders can be obtained from:

Videotel Marine International
84 Newman Street
London
W1T 3EU

T: +44 207 299 1800
F: +44 207 299 1818
E: mail@videotel.com

When contacting Videotel, and in order to obtain the appropriate discount, Members should confirm their Membership of the Association and provide the names of the entered vessels for which any of the programmes may be required. Further details may also be obtained from the Loss Prevention Department of the Managers' London Representatives.

Yours faithfully,

THE STEAMSHIP MUTUAL UNDERWRITING
ASSOCIATION LIMITED

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